

From: [REDACTED] <[REDACTED]@nhs.scot>
Sent: 28 January 2022 10:29
To: [REDACTED] <[REDACTED]@novartis.com>
Subject: RE: Fingolimod Price - Novartis

Sure, no problem [REDACTED]

[REDACTED]
National Procurement
Procurement, Commissioning, Facilities

NHS National Services Scotland

2 Swinhill Avenue
Canderside Toll
Larkhall
ML9 2QX

T: [REDACTED]
M: [REDACTED]
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E: [REDACTED]@nhs.scot
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From: [REDACTED] <[REDACTED]@novartis.com>
Sent: 28 January 2022 10:24
To: [REDACTED] <[REDACTED]@nhs.scot>
Subject: RE: Fingolimod Price - Novartis

Hi [REDACTED]

Sorry – I'm in a meeting, will call you back before 2pm if that's OK?

Thanks

[REDACTED]

From: [REDACTED] <[REDACTED]@nhs.scot>
Sent: 28 January 2022 10:13
To: [REDACTED] <[REDACTED]@novartis.com>
Subject: RE: Fingolimod Price - Novartis

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Hi [REDACTED]

Apologies for late reply. I was trying to call you few minutes ago. I am working until 2pm if you need to talk.

Thanks

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From: [REDACTED] <[REDACTED]@novartis.com>
Sent: 21 January 2022 11:02
To: [REDACTED] <[REDACTED]@nhs.scot>
Subject: RE: Fingolimod Price - Novartis

Hi [REDACTED]

Happy New year to you.

I don't suppose you have 5 mins spare for a quick catch up on Monday do you?

Thanks

[REDACTED]

From: [REDACTED] <[REDACTED]@nhs.scot>
Sent: 22 December 2021 14:14
To: [REDACTED] <[REDACTED]@novartis.com>
Subject: RE: Fingolimod Price - Novartis

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Hi [REDACTED], you can call me anytime today. I am planning to work until 4pm. Thanks

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From: [REDACTED] [REDACTED]@novartis.com>
Sent: 22 December 2021 14:01
To: [REDACTED] <[REDACTED]@nhs.scot>
Subject: RE: Fingolimod Price - Novartis

Hi [REDACTED]

Would 1400 work?

[REDACTED]

From: [REDACTED] <[REDACTED]@nhs.scot>
Sent: 22 December 2021 13:14
To: [REDACTED] <[REDACTED]@novartis.com>
Subject: RE: Fingolimod Price - Novartis

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Yes of course, can you please tell me what time are you free? We can either contact via Teams or mobile.

Thank you

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From: [REDACTED] [REDACTED] [@novartis.com](mailto:[REDACTED]@novartis.com)>
Sent: 22 December 2021 08:56
To: [REDACTED] [REDACTED] [@nhs.scot](mailto:[REDACTED]@nhs.scot)>
Subject: RE: Fingolimod Price - Novartis

Hi [REDACTED]

Sorry – I was on annual leave yesterday.

Shall we have a quick call today if you are free?

Thanks

[REDACTED]

From: [REDACTED] <[REDACTED] [@nhs.scot](mailto:[REDACTED]@nhs.scot)>
Sent: 17 December 2021 16:49
To: [REDACTED] [@novartis.com](mailto:[REDACTED]@novartis.com)>; [REDACTED] <[REDACTED] [@novartis.com](mailto:[REDACTED]@novartis.com)>; [REDACTED] <[REDACTED] [@novartis.com](mailto:[REDACTED]@novartis.com)>; [REDACTED] <[REDACTED] [@novartis.com](mailto:[REDACTED]@novartis.com)>
Subject: RE: Fingolimod Price - Novartis

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Yes, please that would be great.

Have a nice weekend.

[REDACTED]

[REDACTED]

[REDACTED], National Procurement
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From: [REDACTED] <[REDACTED]@novartis.com>
Sent: 17 December 2021 16:46
To: [REDACTED] <[REDACTED]@nhs.scot>; [REDACTED] <[REDACTED]@novartis.com>; [REDACTED] <[REDACTED]@novartis.com>; [REDACTED] <[REDACTED]@novartis.com>
Subject: RE: Fingolimod Price - Novartis

Hi [REDACTED]

Can I come back to you next week on this?

Thanks

[REDACTED]

From: [REDACTED] <[REDACTED]@nhs.scot>
Sent: 17 December 2021 16:37
To: [REDACTED] <[REDACTED]@novartis.com>; [REDACTED] <[REDACTED]@novartis.com>; [REDACTED] <[REDACTED]@novartis.com>; [REDACTED] <[REDACTED]@novartis.com>
Subject: Fingolimod Price - Novartis

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I hope you are both well.

To follow up our recent catch up (23 November 2021) on the Fingolimod (Gilenya®) I would be grateful if you could clarify Novartis pricing strategy – is Novartis planning to reduce prices on Fingolimod products?

I understand that there is a Patent Access Scheme (PAS) in place since 2019 and I would like to understand if Novartis's tendering prices will be lower than current PAS prices?

I would be grateful for your prompt response.

Thank you

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