

Fittleworth Glasgow visit

- Dispensing Appliance Contractor
 - Independent from stoma manufacturers.
- Prescriptions come from Edinburgh to warehouse for organising products to be dispensed.
- Cutting service: if required & ability deliver to patients home or patients can collect .
- Customer service | : Mon – Fri 9-5
 - Telephone service to check product supply
 - Use Screening questions :
 - Annual customer satisfaction survey
- Benchmark patient product use against PrescQipp guidance using ProVIS: software system that can capture patient appliance & accessory use & categorises type of appliance / ostomy (over 9 month period)
- ProVIS – marketed as a free, online, data management tool that provides data & visibility of patient product use.
 - Potential early warning flag to identify patient over- and under-ordering
 - Interface available to CNS's whose patients are receiving supplies from Fittleworth
- If requested Fittleworth Scotland can provide HB CNS's who use Fittleworth with monthly product use reports

Your ProVIS report views 9 months of dispensing data. Please select an end date from which your data will be pulled. Why 9 months?

TO 27 September 2016

Revert to default

Submit

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355 orders have been placed by patients in the time period
27th December 2015 - 27th September 2016

During the time period 27th December 2015 to 27th September 2016 patients have ordered **£207,933** of ostomy products.

ProVIS has identified 28 patients who may have over-ordering patterns. Of all 214 patients:



£13,288

savings could be made by reviewing your top 19 patient orders, which appear excessive (over 33% above recommended ordering levels compared with PrescQIPP guidelines).



2.54%

of patients are ordering levels above PrescQIPP guidelines (between 10% and 33% above recommended ordering). A clinical review to investigate the reason for this may be required.



14.37%

of patients are ordering levels within PrescQIPP guidelines (between 25% below and 10% above recommended ordering levels).



77.75%

of patients are ordering levels below PrescQIPP guidelines (25% below recommended ordering levels). A clinical review to investigate the reason for this may be required.

If all of your potentially over-ordering patients were to order within the PrescQIPP guidelines, you could observe a potential saving of:

£15,102

Report type:

Ostomy

Print page

The average cost per patient over the 9 month period is:
£586



Compared with other nurses, your patients over-ordering is **34% below** the national average.

Based on data from all UK clinicians whose patients use Fittleworth, the national cost of over-ordering, per product, is **£65**.



During the time period 27th December 2015 to 27th September 2016, the potential cost of your patients' over-ordering was **£15,102** which is **30% above** the previous 9 months.

Comments

- Useful that they use screening questions & can highlight problems:
 - No copy ? **Useful to discuss at BHTA meeting Dec**
 - Potential triage or early signposting
- Provis reports Data validity
 - Not verified against HB use:
 - (use PrescQipp as benchmark; not currently agreed across NHSS)
- Governance: data protection
- **? Potential to adopt process of screening & reporting for NHSS with agreed governance : Industry partnership discussion**
- **Link to further information**

<https://www.clinicalrespect.com/insights-and-updates/driving-value-money-reducing-accessory-costs-9/>

NEXT STEPS ?