

NP517/22 Stoma Acute Patient

Pre-CAP Meeting

Microsoft TEAMS

Tuesday 2nd February 2022 10am-11am

Brian Roach

Paul Dishington


Category Manager

Commodity Manager

Commodity Specialist

National Procurement

Discussion Areas

- CAP Members – Areas of Expertise
 - CAP Designations
- NP517/17 Current Framework
 - Structure
 - Annual Demand
- NP517/22 Framework Requirements
 - Scope of Framework
 - MDD MDR
 - CE Marking/UKCA Marking
 - Sustainability/Community Benefits
 - Innovation
 -  Continuous Improvement/Best Practice
- AOB



Scope

‘Selected by patients after stoma surgical procedure and will normally be used for life’

Product range and scope includes Convex / Non-Convex, Colostomy, Ileostomy, 2 Piece, Urostomy, Paediatric and Wound Managers.



NP517/22 CAP Areas of Expertise

- Clinical Nurse Specialist – Colorectal & Stoma Care
- Clinical Nurse Manager
- Clinical Educators
- Senior Charge Nurse
- Staff Nurse
- Lead Procurement Officer
- Clinical Procurement Specialist



NP517/17 Current Framework

- 3 Years + 2 x 12-month extensions
- 10 Suppliers awarded to framework
- Catalogue – 2994 Products
- Annual demand – 193,015 products
- 1244 Product Lines
- Annual Spend - £243,998



	Lot 1	Lot 2	Lot 3	Lot 4	Lot 5	Lot 6	Lot 7	Lot 8	Lot 9	Lot 10
B. Braun [09]	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	n/a	Yes
CliniMed [10]	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Clinisupplies [04]	Yes	n/a	Yes	n/a	Yes	n/a	n/a	n/a	n/a	Yes
Coloplast [10]	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ConvaTec [09]	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	n/a
Dansac [10]	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hollister [10]	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Peak Medical [08]	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	n/a	n/a
Pelican Healthcare [08]	Yes	Yes	Yes	Yes	Yes	Yes	n/a	n/a	Yes	Yes
Salts Healthcare [10]	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	10	9	10	9	10	9	8	8	7	8

Lots 1- 8 Price Capped

Lot 9 - Price Capped (Paediatrics)

Lot 10 - Uncapped (Range)

Product Demand Jan 2021 – Dec 2021

Health Board	Annual Demand (singles)	Annual Spend
NHS Borders	6,361	£ 4,650.73
NHS Fife	11,907	£ 18,140.02
NHS Forth Valley	11,787	£ 15,433.72
NHS Greater Glasgow and Clyde	85,963	£ 132,930.14
NHS Tayside	8,701	£ 10,055.05
NHS Western Isles	120	£ 224.40
NHS Lothian	22,217	£ 10,976.40
NHS Grampian	23,049	£ 12,960.58
NHS Highland	1,225	£ 2,318.87
NHS Lanarkshire	5,489	£ 11,784.71
NHS Ayrshire & Arran	14,288	£ 21,777.58
NHS Dumfries & Galloway	1,368	£ 2,086.55
NHS Golden Jubilee	510	£ 600.60
NHS Shetland	30	£ 59.20
Grand Total	193,015	£ 243,998.55

Company	Annual Demand (singles)	Sum of Annual Spend
B Braun	1,625	£ 3,408.34
Clinimed	5,102	£ 9,565.92
Coloplast	19,037	£ 46,967.08
ConvaTec	2,926	£ 1,695.89
Dansac	1,570	£ 1,474.43
Hollister	19,210	£ 13,727.18
Oakmed	510	£ 4,085.34
Pelican Healthcare	4,404	£ 14,075.65
CONVATEC LTD	3,156	£ 7,468.98
HOLLISTER LIMITED	90,775	£ 45,351.93
PELICAN HEALTHCARE LTD	6,880	£ 17,443.75
COLOPLAST LTD	24,810	£ 26,481.40
CLINIMED LTD	12,800	£ 49,664.00
OAKMED LIMITED	180	£ 2,562.15
B BRAUN MEDICAL LTD	30	£ 26.50
Grand Total	193,015	£ 243,998.55

NP517/22 Framework Requirements

- Scope
- MDR
- CE/UKCA Labelling
- Innovation
- Continuous Improvement/Best Practice



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